



**Innovia**

**Innovation, Implementation, Results**

**FACT SHEET**

### **CORPORATE PHILOSOPHY**

Innovia Solutions International is committed to offering high quality innovative solutions, creating value through operational effectiveness and delivering cost-saving business process expertise. We generate global best practices by driving our recommendations towards successful and sustainable results. Innovia strives to be the consultancy of choice for all enterprises interested in improving their productivity, cost performance and positioning worldwide.

### **VALUE PROPOSITION**

Innovia Solutions International offers a powerful value proposition that helps enterprises and mid-cap companies attain worldwide operational effectiveness by:

- **Reducing costs.** Focused supply chain review leading to significant cost reduction, improved process and supply responsiveness by reducing inventories and product costs.
- **Improving entry into global markets.** Experts in international business practices, we are uniquely positioned to assist enterprises in penetrating global business-to-business markets. We also provide outsourcing opportunities in Eastern Europe, Mexico and China.
- **Increasing revenue.** Enterprises realize productivity gains and increased cash flow due to improved business processes and enhanced performance metrics.

### **SERVICE OFFERING**

- **Supply Chain/Network Solutions.** Integrating the flow of goods and information from initial demand generation all the way through to delivery to the end user. Key activities within this end-to-end process include sales and operations planning, purchasing, production execution, order processing, inventory management, transportation, distribution, and customer service.
- **Global Commercialization.** Reverse marketing opportunities and/or new market entry through our partners in Asia and Europe. We provide a framework for structuring different areas of the marketing process as businesses shift to a global approach. Innovia provides market research, business support services, access to new suppliers and/or labour and funding to help position your company globally.
- **Operations Management Solutions.** Business process expertise and global best practices. Lead the project management of the implementation process through to creating superior results. Typical areas of expertise include lean manufacturing and preventative maintenance approaches.
- **Analytical Modeling of Risk and Performance Measurement.** We establish the probability of various outcomes to business plans, budgets and projects based on any number of input variables and sources of risk. Innovia produces custom made models such as Monte Carlo.
- **Financial Solutions.** Assist with seeking venture capital, syndicated financing, and government funding for global opportunities. Provide strategic solutions that involve M&A activity or joint venture partnerships.

### **CORPORATE PROFILE**

Innovia Solutions International Inc. is a private company headquartered in Vancouver, B.C. Canada. Since 2001, Innovia has created a global footprint across North America, Europe, and Asia with regional affiliates who have local market knowledge and connections. All our consultants have over 10 years business experience with a focus in sectors such as aerospace, engineered products, medical products, recreation and tourism, and transportation.

#### **Senior Management**

- Dominique Spragg, Managing Director, President, PEng, MBA
- Darion Jones, Managing Director, Global Business Solutions, BA, MBA
- Paul Mackenzie, Managing Director, Operations, MBA

#### **Location**

Head office: Ste.1500, 885 West Georgia Street, HSBC Bldg, Vancouver, B.C, Canada V6C 3E8  
Telephone: +1.604.601.2029 Fax: +1.604.683.8125 Contact: [info@innoviasolutions.com](mailto:info@innoviasolutions.com)  
Affiliate offices in Montreal, London and Warsaw. Website: [www.innoviasolutions.com](http://www.innoviasolutions.com)